

**IDA**

INSTITUTE FOR DEFENSE ANALYSES

**Technology Transition: Lessons from the  
DARPA MEMS Program**

Forrest R. Frank  
Richard Singer  
Kent Carson  
Brian Hearing  
Aileen Huang-Saad  
Howard Last  
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Michael Moorhead

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## **PREFACE**

This document was prepared for the Defense Advanced Research Projects Agency, Microsystems Technology Office, under a task entitled Microelectromechanical Systems Development and Insertion.

# Technology Transition: Lessons from the DARPA MEMS Program

Prepared by Forrest R. Frank, Ph. D.,  
on behalf of

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Mr. Andrew Calhoun

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Science and Technology Division, Institute for Defense Analyses, Alexandria, Virginia  
for Presentation to the Technology Transfer Society Annual Meeting

July 20-22, 2000, Austin, Texas

# Presentation Overview



- ➡ • Objective
- Definitions
- MEMS Technology at DARPA
- Institute for Defense Analyses
- Transition Barriers
- Lessons Learned

# Objective

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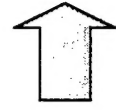


- Identify lessons learned in transitioning MEMS technology from the laboratory to the field
- Share lessons from technology transition experience relevant to technology transfer processes

# Presentation Overview



- Objective
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## Terms of Reference (1)



- Technology Transfer and Technology Transition share common goal
  - more uses of R&D products
- Transition
  - Focus on moving from Laboratory to Field within domain of initial concern (needs, requirements)
- Transfer
  - Focus on taking existing intellectual property and expanding applications, use, and number of product sources across multiple domains

## Terms of Reference (2)



- Common Processes
  - Matching user (consumer) requirements and needs to product (producer) capabilities
  - Identifying Barriers
  - Developing Strategies to Overcome Those Barriers
  - Making Transition/Transfer Worthwhile

# Charting Transition Progress

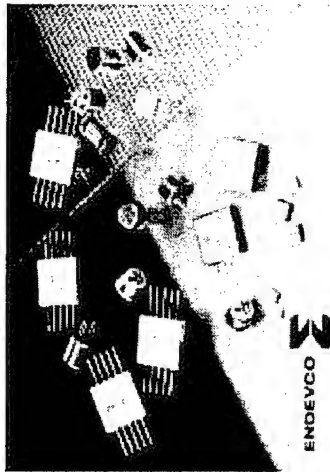


- Products Incorporated in Fielded Military Systems
- Products Included in Program Objective Memorandum (POM) for Future New Systems
- Products Included in POM for Preplanned Product Improvement
- Products Included in Service Advanced Technology Demonstrations (ATD) or OSD/Joint Service Advanced Technology Concept Demonstrations (ACTDs)
- Products Covered by New Industry/Government Standards
- Product RDT&E and Doctrine Development Efforts Incorporated as Part of Military Service/DOD Component Activities

# Commercial Packaged MEMS



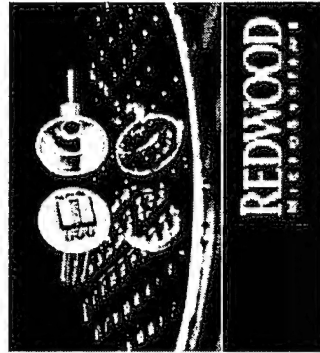
Microsensors



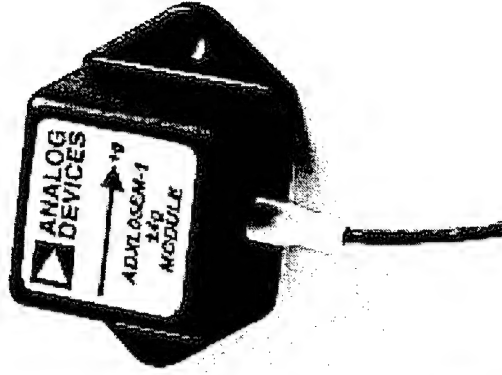
HEWLETT  
PACKARD



Print Cartridges



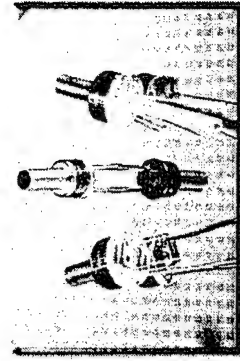
Microvalves



Accelerometers



Projectors



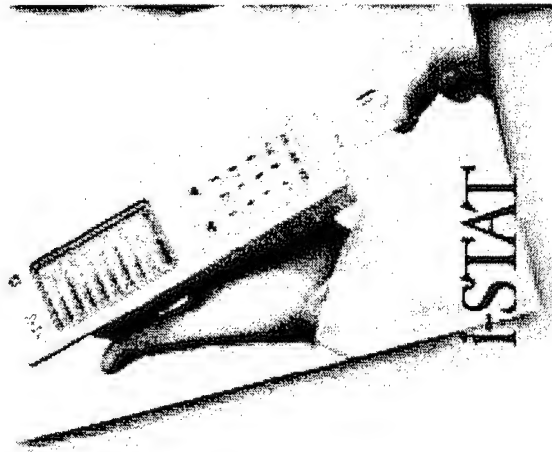
Pressure Sensors

## Estimated MEMS Sales

1997:	\$1.2 billion
1998:	\$1.3 billion
1999:	\$1.5 billion
2000:	\$1.8 billion

Source:


Frost and Sullivan (1997)



Microfluidics

## Presentation Overview

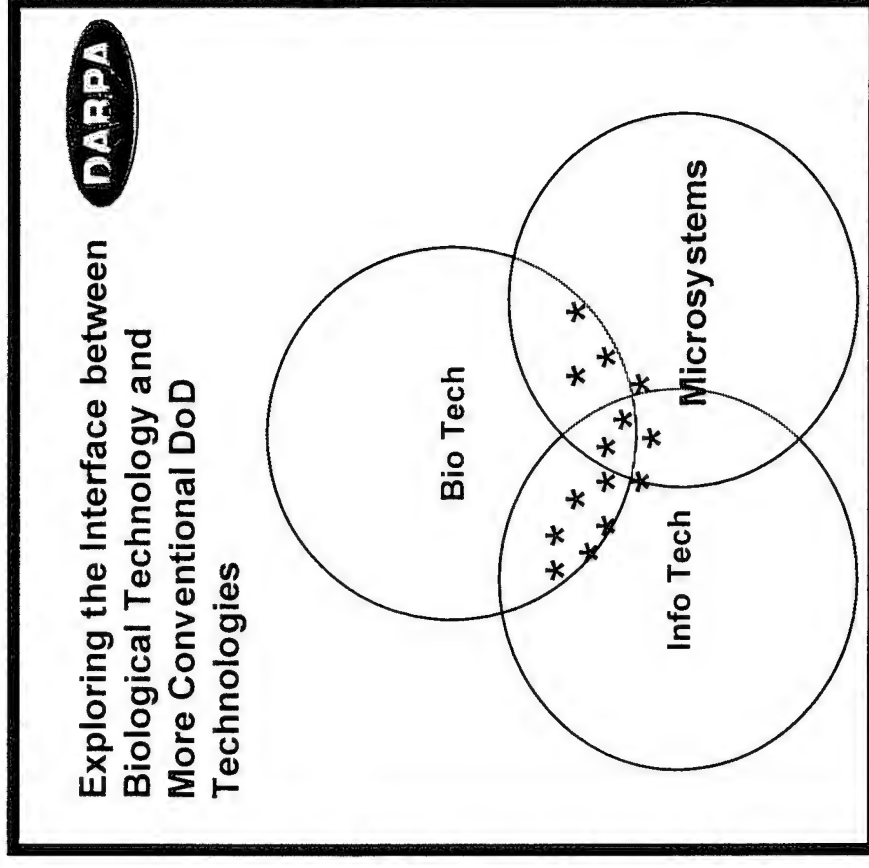


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# Defense Advanced Research Projects Agency



- Develop imaginative, innovative and high-risk research ideas going well beyond the normal evolutionary developmental approaches
- Pursue these ideas from the demonstration of technical feasibility through the development of prototype systems

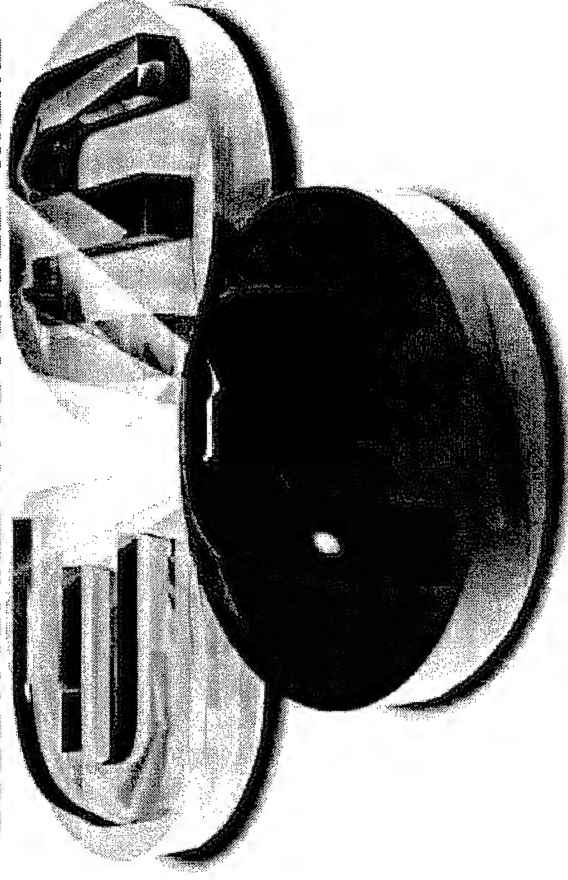


# DARPA's Microsystems Technology Office



- Focus on the heterogeneous microchip-scale integration of electronics, photonics, and microelectromechanical systems (MEMS).
- High-risk/high-payoff technology seeks
  - solutions to problems of protection from biological, chemical and information attack
  - technology to provide operational dominance for mobile distributed command and control, combined manned/unmanned warfare
  - Infrastructure and methods for dynamic, adaptive military planning and execution

ELECTRONICS • PHOTONICS • MEMS





# DARPA MEMS Program (1)



From November 1992 Cover of Scientific American

**Dr. William "Bill" C. Tang**

*Program Manager*

*Microsystems Technology Office (MTO)*

*Defense Advanced Research Projects Agency*

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*email: [wtang@darpa.mil](mailto:wtang@darpa.mil)*

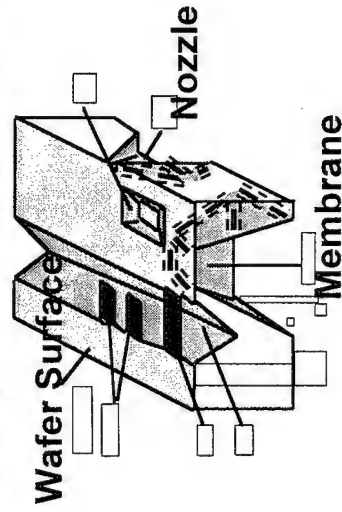
- The long-term goals of DARPA:
  - merge information processing with sensing and actuation to realize new systems and strategies
  - bring co-located perception and control to the physical, biological, and chemical environment.
- Short-term goals include the following:
  - demonstration of key devices, processes and prototype systems using MEMS technologies
  - development and insertion of MEMS products into commercial and defense systems
  - lowering the barriers to access and commercialization by catalyzing an infrastructure that can support shared, multi-user design, fabrication and testing



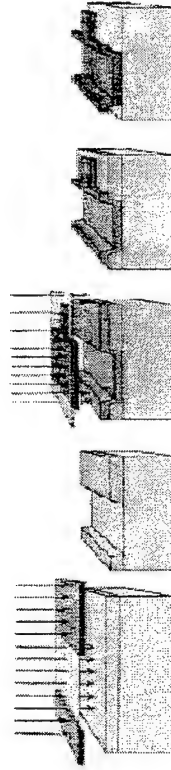
# DARPA MEMS Program (2)



## Bulk Micromachining

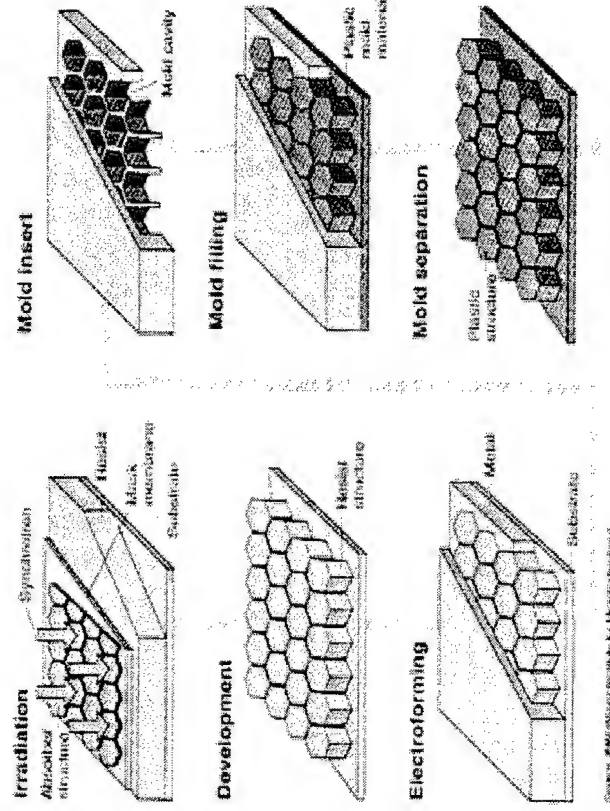


## Surface Micromachining



- Built on microelectronics manufacturing technology

## LIGA\*, Deep UV

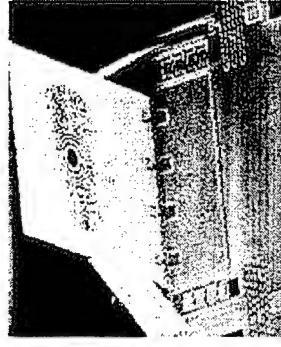
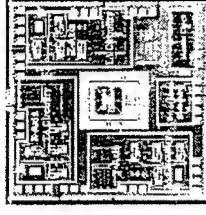


Source: IMM (Mainz Institute for Microtechnology)

# Military Applications of MEMS




- inertial navigation units on a chip—munitions guidance and personal navigation
- distributed unattended sensors—border control, environmental monitoring, security surveillance, and process control
- integrated fluidic systems—miniature analytical instruments, hydraulic and pneumatic systems, propellant and combustion control
- weapons safing, arming and fuzing—improved current warhead systems and enhanced safety and reliability
- embedded sensors and actuators—condition-based maintenance; on-demand amplified structural strength in lower weight weapons systems/platforms and disaster-resistant buildings
- mass data storage devices—densities of terabytes per square centimeter
- integrated micro-optomechanical components—combat identification, data displays, and fiber-optic switches/modulators
- active, conformable surfaces—distributed aerodynamic aircraft control, adaptive optics, and precision parts and material handling



## Presentation Overview



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# Institute for Defense Analyses



- IDA's Charter

- Assist the Office of the Secretary of Defense, the Joint Staff, the United Commands, and Defense Agencies in addressing important national security issues...requiring scientific and technical expertise

- IDA's Corporate Structure

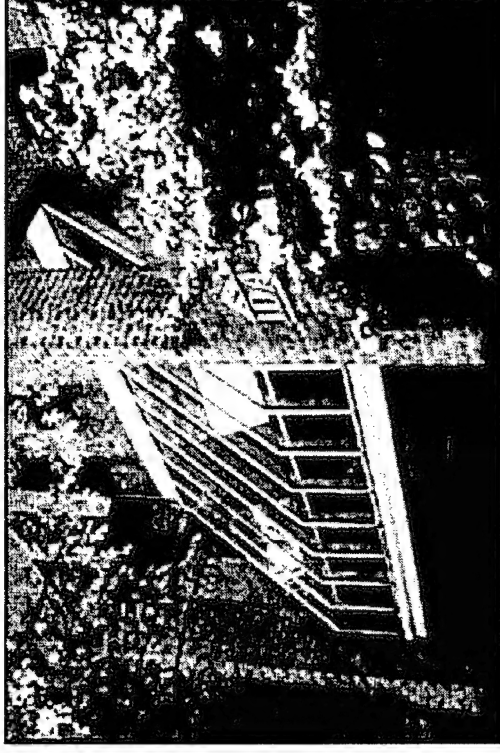
- 501 (C)(3) Nonprofit Research and Development Corporation, incorporated in the District of Columbia

- Independent Board of Trustees

- IDA's Role as an FFRDC

- Neutral competence, technical referee among services, contractors
- Prohibited from competing with the private sector

See [www.ida.org](http://www.ida.org) for additional information about IDA

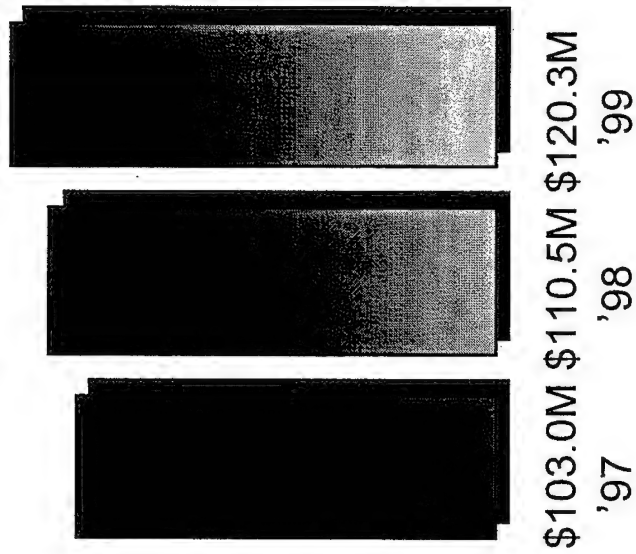


- Six Divisions with Core Competencies

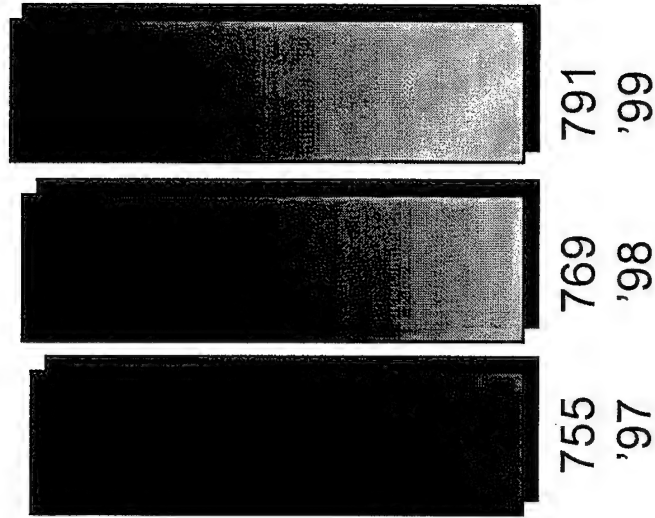
- Systems Evaluations
- Technology Assessments
- Resource and Support Analyses
- Force and Strategy Assessments
- High-Performance Computing and Communications

## IDA at a Glance

IDA Revenue, 1997–1999  
(in \$ Millions)



Total Employees, 1997–1999

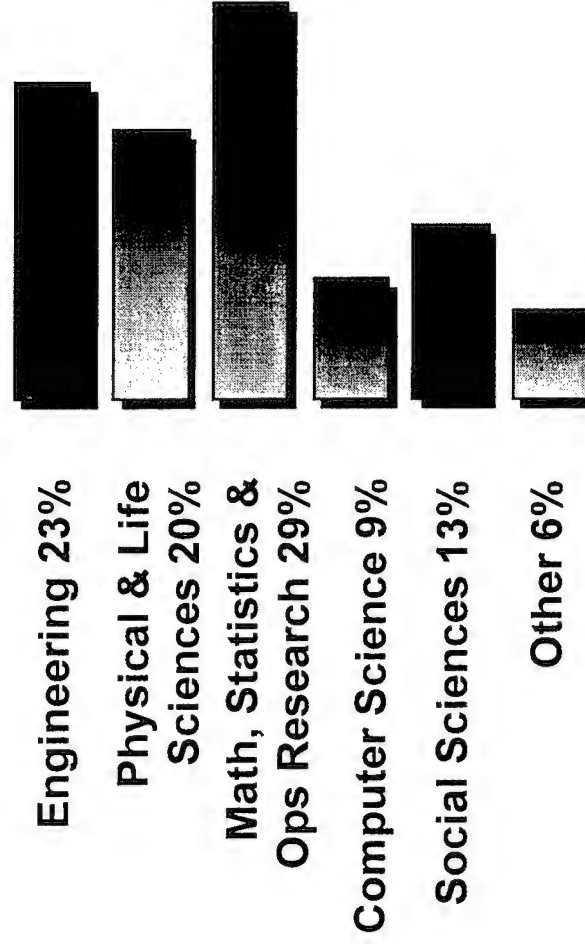


# IDA's Employees

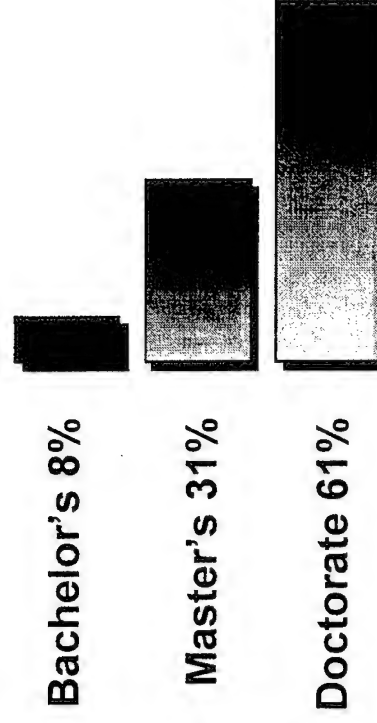
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## Distribution of IDA Employees by Discipline



## Distribution of IDA Employees by Degree



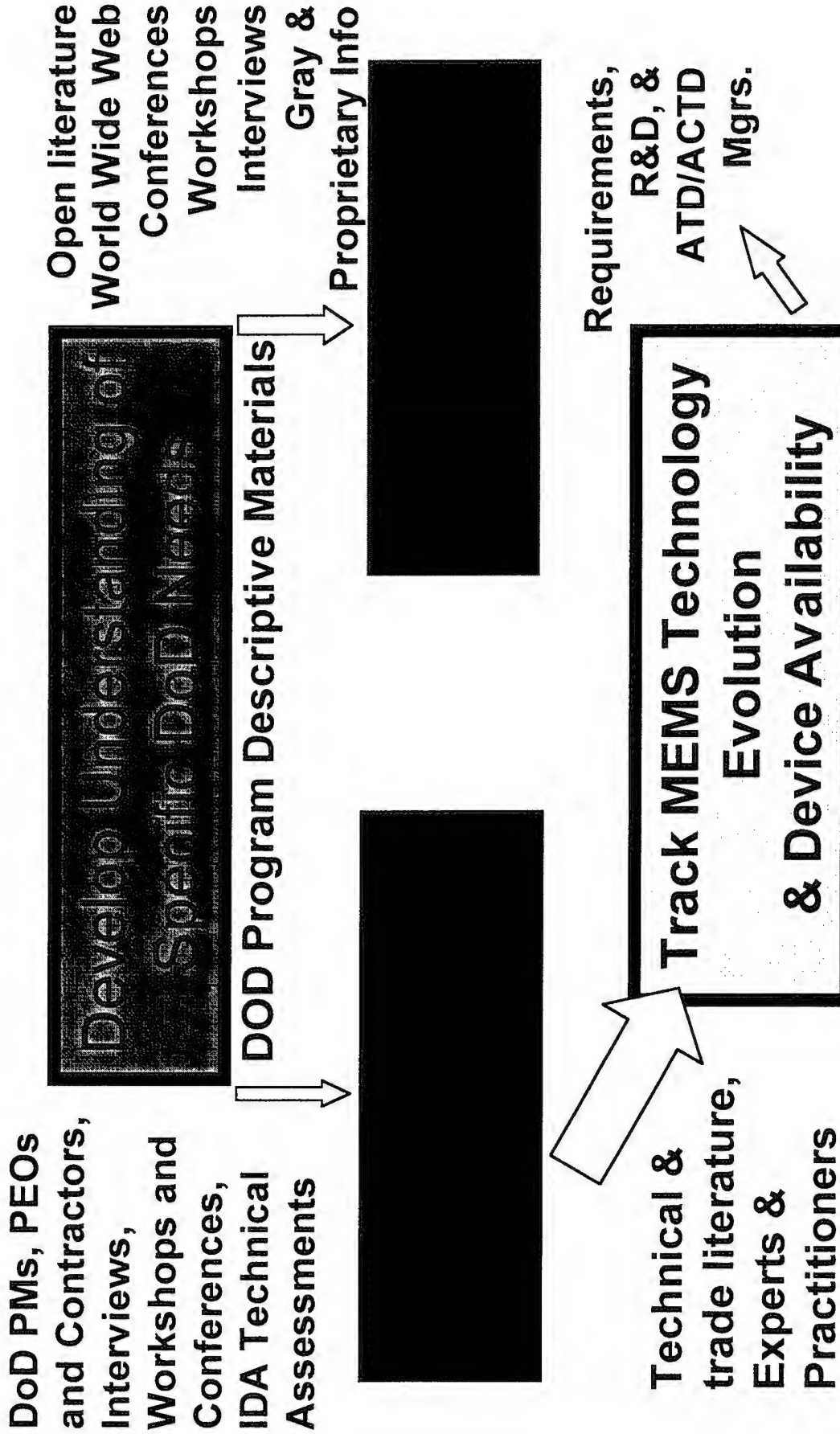
## IDA MEMS Task Objectives



- Identify transition opportunities for MEMS in DoD
  - platforms
  - weapon systems
  - personnel
- Facilitate transition of MEMS
- Provide focus to research and development
  - prospective principal investigators
  - current principal investigators
  - contractors
- Apprise DARPA on Return on Investment
  - operations
  - logistics
  - science and technology




# Identifying Transition Opportunities





# Presentation Overview



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## Barriers to Technology Transition

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- Communication of Requirements, Needs, and Capabilities
- Biases Against “New” within the Acquisition Process
- Immaturity of MEMS Technology and the MEMS Industry

## Communications Issues



- Needs and Requirements not clearly communicated
  - DOD buys capabilities, not components, subcomponents, or devices
  - Translating Mission Element Needs Statements (MNS) and Operational Requirements Documents (ORDs) into system requirements is difficult; reducing system requirements to subsystems, components, and devices is even more challenging
- MEMS developers don't use the vocabulary of Program Managers and Prime Contractors
  - What does "it works" really mean?

## Acquisition Process Biases



- New Materiel Solutions to be undertaken only after all nonmateriel solutions have been exhausted
  - Doctrine
  - Training and operations
  - Modifications to existing hardware
- Existing commercial and/or government standards to be used in preference to new specifications or standards
- Strong preference for burden sharing
  - Fewer R&D resources favoring those who have infrastructure, clearances, existing relationships

## MEMS Industry Practices



- Immature Industry
  - Lack of Standards
    - Testing
    - Measurement
    - Reliability
  - Shortage of Capital
  - Enthusiasm for Devices
    - DoD buys solutions to problems

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## Lessons Learned (1)



- Communication of Requirements, Needs, and Desires
  - Solutions to problems, not devices, packages or specific products
- Customer Identification
  - DoD Program Managers advise Prime Contractors who have ultimate responsibility for system integration, performance, cost, and schedule
    - different audience
    - additional step in acquisition “marketing kill chain”
    - if prime likes device, sale is certain

## Lessons Learned (2)



- Resourcing RDT&E
  - Funding for basic and applied research is necessary but not sufficient
  - Funding for technology demonstrations, manufacturability, reliability, and integration into larger products is also necessary
- Systems Level exit criteria crucial to product level success
  - Satisfying the “ilities” of DoD make transition of new technology significantly more difficult than transition of “derivatives”



## Lessons Learned (3)



- Transitions are more likely
  - Consumers and researchers have achieved realistic understandings of problems, solution alternatives, and real-world trade-offs in cost and performance
  - Research and development documentation passes tests of “replicability”
  - Accepted test and evaluation processes, standards, and reporting permit realistic comparisons of multiple solutions to an operational problem

# Implications for Technology Transfers



- Importance of Effective Communication
  - Requirements, Needs, and Capabilities
- Importance of Focused Resource Investment
  - Demonstrations
  - Prototyping
- Importance of Broader Systems Focus
  - “It’s the solution, not the product!”
- Importance of standards, specifications, and standard test methods to address commercial as well as government interest in reliability, maintainability, etc.

## Backup Charts



# Correlations of IDA's Efforts and Results

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- Improved Communication
  - User needs, requirements translated into meaningful statements for producers
  - Producer capabilities translated into meaningful product/process descriptions for users
- Improved Understanding of Acquisition Process
  - Improved user requirements—statements of need
  - Technology demonstrations
  - Specifications, standards, and roadmapping
  - Earlier incorporation of MEMS technology development in Service/DOD Component funding cycles
- Maturing business practices

## Task Outcomes (1)



- Products included in Program Objective Memorandum for future systems
  - MEMS programmed into Joint Strike Fighter baseline configuration
  - MEMS included in DD21 future systems architecture
- Products included in POM for Preplanned Product Improvement
  - Wind-corrected Guided Munition Dispenser
- Products included in Advanced Technology Concept Demonstrations (ACTDs) or Advanced Technology Demonstrations (ATDs)
  - Micro-air Vehicle demonstrations
  - WINS demonstrations at 29 Palms
  - Polychrometer demonstration to Nonproliferation and Arms Control Technology Working Group

## Task Outcomes (2)



- Products covered by new industry/government standards
  - Inputs into IEEE 1451 family of “smart sensor” standards
  - Propulsion Instrumentation Working Group (PWIG) subcommittee on MEMS technology for gas turbine engine development instrumentation
- Product research, development, and doctrine development efforts incorporated as part of Military Service/DOD Component activities
  - Warrior Systems Technology Base Executive Steering Committee (TBESC)
  - Air Force Broad Area Announcement (BAA) for structures
  - Air Force BAA for munitions safing, arming, and fuzing devices
  - Navy BAA for munitions guidance, safing, arming, and fuzing devices

# REPORT DOCUMENTATION PAGE

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